

AMG's Monthly Newsletter

Here's the latest news from around our office and industry. Contact us with any questions. We look forward to serving you!

Covering a Business Loan with Disability Insurance

JC Mitchell

Many times, you have presented DI and maybe even BOE with your insurance recommendations. Have you considered the Business Loans your clients have? These Loan Payments will still come due even if they are not able to work due to a disability. You now have the ability to insure 100% of those business loans, principal and interest. [Click here](#) to finish reading this quick article from JC.

Then use these links to generate a personalized client marketing piece with your contact information ([AmeritasForm DI 1713](#)) and save the "[Personal Income and Business Expense](#)" fact finder.



My Thoughts on Final Expense Insurance

Kenny Froug

I can think of 100 reason final expense insurance is an opportunity you can't afford to overlook, but right now I'm only going to give you ten of what I think are the most important ones.

[Click here](#) to read my list of reasons why you should be doing Final Expense planning with your clients, then call me with any questions! I'm here to help.

Strategies for the Sandwich Generation

Ryan Hansen, Insurance Designers of America

The "sandwich generation" are adults who find themselves caught in the challenging position of caring for aging parents, while also supporting their young or adult children. While this may sound like a niche challenge, it isn't. The sandwich generation - those feeling financial pressure from both sides - consist of one out of every 8 adult Americans.

With this additional financial pressure comes additional financial planning needs. So whether it seems likely that your clients will end up in the sandwich generation or they're already there, now is the time to think about taking action. [Click here](#) to read more.

Enjoy a Recipe from Our Kitchen!

This recipe from Tiffany Armour is one you want in your kitchen cabinet. It is her favorite [lasagna](#) recipe. Tiffany's mother-in-law gave her a copy of her church's cookbook before Tiffany married her son. The church has a big spot in the family's heart. Not only did Tiffany's husband grow up in the church, but his 104-year-old grandmother donated land for it back in the 1940's when the church was started. Needless to say, it's a very special church cookbook, and this is a very good recipe to share! We hope you'll enjoy it.

Other Important Links

- Happy Birthday to our agents! ([November Birthdays](#))
- [Monthly Rankings through September and Leaders Conference Standings](#)

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